

MAUREEN CONNELLY

CONFIDENTIAL | TEL | EMAIL | LINKEDIN

DIRECTOR, STRATEGIC INITIATIVES ► DIRECTOR, PORTFOLIO MANAGEMENT

Conduit and Bridge Builder between IT and the Business – Collaborative Leadership – High-growth and IPO Environments

Excels in Delivering Immediate Impact in Cost Savings and Risk Mitigation, while Moving Critical Initiatives Forward

Metrics-driven and proactive leader with a 17+-year track record in leading critical strategic IT initiatives providing the foresight, leadership and expertise that has saved private and public companies millions of dollars in cost savings, risk mitigation, process efficiency and productivity. Repeatedly entrusted to lead/support large-scale initiatives and drive collaboration across stakeholders (internal and external). Seasoned experience in preparing private companies for IPO.

AUDIT CYCLE TIME REDUCTION:

- **Reduced audit cycle time and budget by 40% for a \$5B cap retailer with 170 stores nationwide.**

IPO PREPARATION:

- **Prepared company to go IPO by building an IT Governance and Compliance department to ensure SOX audit readiness.**

INTELLIGENT COST SAVINGS:

- **Saved national retailer \$250K in 1 year by implementing a Financial Reporting application.**

LEADERSHIP STRENGTHS: Known as a “Bridge Builder” between Functions ► Provides Pragmatic Solutions for Today’s Challenges
Delivers Quality, Fiscally Responsible Results’ ► Encourages Cross-pollination of Ideas to Save Time & Money
Inspires Multi-generational Teams for Best Performance ► Deep Expertise in Vendor Evaluation, Contracts & Negotiations

KEY COMPETENCIES:

Strategic Foresight, Planning & Execution
Effective in Matrix Environments
Change Management Leadership
Strong Influential & Collaboration Skills

Business and IT Roadmap Creation
Program Development | PMO Stand-Up
Medium-to-Large Scale Initiatives
Lean and Kaizen Methodologies

SDLC Revitalization
IT Project Management (PMI)
Rigorous Risk Management
Compliance (SOX, PCI, ISO)

LEADERSHIP IMPACT:

DIRECTOR, STRATEGIC DEPLOYMENT – OPTIMIZATION, CONFIDENTIAL

20XX – 20XX

Retailer generating >\$1.2B annually with 3,800 employees

Recruited for newly create role and promoted within 11 months. Led initiatives related to multi-brand strategy, M&A, audit (SOX/PCI) and compliance (HR), process reengineering, financial management, master data management, and strategic blueprinting. Reported progress to the C-suite and Board of Directors. Managed 8 Business Relationship Managers and Project Managers.

- **Served as an impetus for change: Brought on to provide senior-level IT expertise and leadership.** Worked closely with the CIO and President in defining overarching IT and business process strategy for a company that had doubled in size.
- **Scaled operations to meet company’s explosive growth following years of aggressive M&A activity and IPO in 20XX.**
 - **Provided enterprise-level expertise** needed to take operations and technology platform to the next level.
 - **Sought-out, evaluated and advised on vendor partners that could appropriately scale** to meet the evolving needs of a public, enterprise-level organization to replace existing vendors that could not scale accordingly.
- **Critical role in getting stalled initiatives off the ground, including stand-up of an enterprise PMO, development of an enterprise-level public audit program, and a new level of commitment to Lean process improvements.**
 - **Mitigated substantial risk** for the company by re-negotiating hosted solution provider contract, enabling the company to protect itself in case of a downside.
 - **Dramatically improved vendor selection and project implementation outcomes** by consolidating and standardizing technology vendor selection RFP/FRI projects, contract negotiations and vendor application.
 - Recognized by senior leadership for unique ability to **balance compliance needs with a strong bias for action.**

- Established an **enterprise PMO** within first year of leadership. Effectively balanced the needs for governance and controls while driving necessary change forward. Boosted PMO adoption through strong relationship building.
 - Overhauled and scaled company's existing audit program to **meet the strict requirements of a public company**.
 - Reengineered the **Process Improvement (Lean) framework** to better serve the organization *without adding headcount*.
 - Drove cost savings by co-facilitating **Lean process improvement, Kaizen, and value stream mapping** events.
- ▶ **Saved company \$250K within first year of implementing a Financial Reporting application.** Discovered and addressed technical issues during implementation that were directly impacting total cost of ownership (TCO) for the product.
 - ▶ **Empowered and inspired staff to do their best work.** Provided the 1-on-1 coaching, support and tools needed to succeed.

IT SERVICE DELIVERY MANAGER, CONFIDENTIAL

20XX – 20XX

\$5B Revenue Cap Retailer, 170 Stores, 23,00 Employees; IPO in 2013

Tapped for newly created role. Brought in by the Program Manager to administer company's PMO. Managed a portfolio of governance and compliance projects, including PCI, SOX readiness, SDLC revitalization, project assessments, and application rollouts. Supported Marketing and Store Operations via IT service delivery framework. Managed 8 direct reports.

- ▶ **Saved company \$75K annually within first 6 weeks of employment** by instituting a new contractor onboarding process.
- ▶ **Improved value realized by the PMO**, e-Commerce, ERP, Infrastructure, IT Services, and Application Development departments by designing and implementing improvements to the portfolio management process.
- ▶ **Developed business case and project plan for lab relocation.** Completed IT project delivering >\$120K cost savings annually for company before IPO.
- ▶ **Asked to build an IT Governance and Compliant department.** Recruited and led a 10-person team. Formalized department to prepare the company for IPO by **building the technical readiness needed for a PCI audit**. Results: Dramatically reduced audit cycle time and budget by 40% within 1 year.

PROMOTED IN 4 MONTHS...

...to join Oracle RMS-project team.
Executed large-scale initiative,
successfully resetting earlier
implementation across Corporate
and 170 U.S.-based stores.

PROGRAM AND PROJECT MANAGER / BUSINESS ANALYST, CONSULTING

20XX – 20XX

Small to Mid-Sized Businesses in IT, Retail and Education

Managed process improvement projects from inception-to-close, focused on maximizing performance for clients.

- ▶ **Closed a 9-month project 38% below budget** while delivering high quality project deliverables on time.

QA/TECHNICAL PROJECT ASSISTANT (TECHNICAL LEAD), CONFIDENTIAL

20XX – 20XX

Clinical Research Organization

Stepped into newly created role that expanded significantly over a 3-year period. Stood-up an internal audit program and led external ISO audit readiness projects. Enabled the company to expand operations into Europe by attaining ISO certification.

EARLIER ENGAGEMENTS:

Business Analyst, CONFIDENTIAL (Healthcare), 20XX – 20XX

Project Manager, CONFIDENTIAL (IT Application Development), 20XX – 20XX

Project Manager and Business Analyst on strategic, enterprise-wide technology projects at CONFIDENTIAL, 200xx – 20xx

EDUCATION: **MS, Organizational Leadership**, XXXX University, Anticipated completion: 2016 | BA, XXXXX University

CERTIFICATIONS: **PMI, CAPM**, currently preparing for PMP exam

AFFILIATIONS: **Project Management Institute (PMI), American Society of Quality, and Agile Leadership Network**